



**Ashutosh Kumar**  
**Global Head of Corporate Cash & Trade, Standard Chartered Bank**

Ashutosh Kumar is the Global Head of Corporate Cash & Trade at Standard Chartered Bank. Based out of Singapore, he is responsible for delivering overall cash management and trade finance P&L, strategy and product development across Standard Chartered's global network.

Prior to this role, he was the Global Head of Local Corporate Products & Receivables Management where he was at the forefront of transforming the transaction banking product management organisation to one with a strong client segment focus. He led the commercialisation of open account trade products, and continuously innovated by developing integrated receivables and collections solutions that bring cash and trade products together to deliver high double digit growth for the business.

Before joining Standard Chartered in 2005, Ashutosh held various positions in ABN AMRO's Global Trade business where he was responsible for overachieving on growth plans and enhancing product capabilities across the Asia Pacific region.

Throughout his career, Ashutosh has developed and delivered various innovative cross border solutions in the areas of trade finance, supply chain finance, trade securitizations and automatic portfolio risk participations programs. He was also responsible for managing the trade assets of the bank, and was instrumental in delivering the world's first synthetic securitization of trade finance loans – Sealane, a USD 3 billion securitization of trade finance loans. During the financial crisis, Ashutosh played a key role in developing trade facilitating programs to boost global trade with several multilateral organisations. One such program included the successful conclusion of the replenishable portfolio funded risk participation structure under the IFC's Global Trade Liquidity programme.

Ashutosh is actively involved in various transaction banking related industry bodies and is currently a member of the advisory board of the ICC Banking commission. He is also a member of the Global Trade Industry Council at BAFT-IFSA. Ashutosh has a degree in Physics and an MBA in Finance.